

## MINUTES: VIRTUAL COMPULSORY TENDER BRIEFING SESSION FOR APPOINTMENT OF A SERVICE PROVIDER FOR PROVISION OF TRAVEL MANAGEMENT SERVICES FOR THE PERIOD OF 36 MONTHS.

## (PSiRA/2024/RFB/16)

## **HELD ON 13 February 2025@ 10:00 VIA MICROSOFT TEAMS**

No	Items	Discussions/ Presentation
1.	Opening &	Mr. Rudolph Mohlala officially opened the briefing session and welcomed all the bidders who attended the
	welcoming	briefing session.
		Bidders were informed that the tender briefing session was compulsory; therefore, they must ensure
		that they write the name of the company that they are representing on the chat box for record
		purposes.
		Bidders were also informed that the only way to verify their attendance at the compulsory briefing
		session is through verification of their company names in the chat box.



		<ul> <li>Failure to capture the company name you are representing in the chat box will be considered non-</li> </ul>
		attendance of the briefing session, as the meeting attendance report captures only the names of
		representatives who attended the briefing session and not the company they represent.
2.	Attendance	The following PSiRA officials attended the compulsory virtual briefing session:
		<ul> <li>Ms. Nonkululeko Sibiya – Senior Manager: Finance</li> </ul>
		<ul> <li>Ms. Nomathemba Mendu – Specialist: Supply Chain Management</li> </ul>
		<ul> <li>Mr. Rudolph Mohlala - Supply Chain Management Officer: Bid Administration</li> </ul>
		<ul> <li>Ms. Nkhuliseni Masikhwa - SCM Assistant: Bid Administration (Secretariat)</li> </ul>
		<ul> <li>Mr. Kabelo Makgatho - SCM Intern</li> </ul>
3.	Presentation	Ms. Nonkululeko Sibiya presented the following aspects, in line with the published Terms of References:
		■ Background
		<ul> <li>Purpose</li> </ul>
		<ul> <li>Definitions</li> </ul>
		Counter Conditions
		<ul><li>Fronting</li></ul>
		Supplier Due Diligence
		<ul> <li>Presentation/Demonstration</li> </ul>



- Duration of the Contract
- Scope of Work
- Pricing Model.
- Volume Driven Incentives.
- Contract Price Adjustment.
- Service Level Agreement.
- PSIRA Requires Bidders to Declare.
- Conflict of Interest, Corruption and Fraud.
- Misrepresentation During the Lifestyle of the Contract.
- Preparation Cost.
- Indemnity.
- Precedence.
- Limitation of Liability.
- Tax Compliance.
- Tender Defaulters and Restricted Suppliers.
- Governing Law.
- Responsibility for Sub-Contractors and Bidder's Personnel.
- Confidentiality.
- PSIRA Proprietary Information.



		be implemented?
4.	Questions	Question 1: Is the organisation using an online booking tool or it is something that still need to
	Presentation	Below were questions asked by the bidders with the answers provided:
		<ul> <li>Contact Persons.</li> </ul>
		Reporting of Incidents.
		<ul> <li>Instruction to Bidders.</li> </ul>
		General Information.
		PSiRA Rights.
		<ul> <li>Conditions for the Tender</li> </ul>
		<ul> <li>Evaluation and Selection Criteria - Criterion 4 – Specific Goals</li> </ul>
		<ul> <li>Evaluation and Selection Criteria - Criterion 1 – Mandatory Returnable Requirements</li> </ul>
		Terms of References and Bid Document:
		Mr. Rudolph Mohlala presented the following supply chain management processes, in line with the published
		Evaluation and Selection Criteria Criterion's Live Tresentation.
		<ul> <li>Evaluation and Selection Criteria - Criterion 3 – Live Presentation.</li> </ul>
		<ul> <li>Evaluation and Selection Criteria - Criterion 2 - Technical Evaluation</li> </ul>
		Availability of Funds.



**Answer:** The company is not yet fully online in terms of travel booking but we are planning to implement a system to coordinate bookings between the organization and the travel management company.

Question 2: On the technical evaluation scorecard specifically the part about integration, can you advise on the current ERP systems used by the organization?

**Answer:** The organization is currently using Sage Pastel ERP system the requirement on technical evaluation about integration means that of an ERP system and not a specific ERP or travel booking system of the service provider must have the ability to integrate with other systems. The travel booking are currently prepared manually, signed and submitted to the travel management company. The organization is however looking at an online system in the future.

Question 3: On the price schedule percentage split between online and traditional booking, since you have outlined that there is no travel booking system in place, does it mean that 40% online might not be the actual percentage and the awarded service provider might be in a situation were 80% or even 100% of the bookings are done the traditional way or offline?

**Answer:** Yes, that is a possibility, but the evaluation will not be based on the 40/60 pricing schedule split.

Question 4: Are you currently using a lodge card which is a credit card that belongs to the organisation normally provided to the travel management company to make charges on or use as a payment method?



**Answer:** No, the travel management company will be responsible for making the required payments to the service providers and thereafter bill the organization weekly or monthly depending on the agreement as per SLA.

Question 5: When is the last day for asking questions?

**Answer:** The last date for taking questions will be the 21<sup>sT of</sup> February 2025 via email submissions on bids@psira.co.za.

Question 6: The online booking tool/system will require a lodge card or some sort of credit card as a method of payment, if the Organisation is considering having an online booking tool in future will having a lodge card be considered?

**Answer:** As a public entity we are guided by the National Treasury guidelines in terms of how we manage our finances also with regards to making pre-payments. That is why the current procedure is that we receive the service then pay later, but if using the lodge card is the only way then a decision will be taken to ensure that travellers are not disadvantaged.

Question 7: How many travel management companies is the organisation looking to appoint?

**Answer:** We are looking to appoint one travel management company.

**OTHER DISCUSSIONS:** 



## It was emphasised to bidders that:

- They must ensure that they write the name of the company which they are representing on the chat box.
- They must comply with the mandatory documents and requirements as listed on the terms of reference (refer documentation where guidance was provided on how to compile a compliant bid proposal as well as completion of forms).
- Points claimed for specific goals must be supported by documentation, i.e., Full CSD Report, B-BBEE
   Certificate or An Affidavit.
- Bid documentation are published at National Treasury E-tenders portal as well at PSiRA Website.
- Service providers were advised to read the bid documentation thoroughly and understand the content
  of the document to meet the mandatory requirements specified on the terms of reference and avoid
  being disqualified.
- Bidders should make sure that they initial every page and sign last page of the GCC (General Conditions of Contract and TOR (Terms of Reference).
- All SBD forms must be completed in full and signed by the bidder.
- Bidders must give clear instructions to courier companies who delivers the proposals on their behalf;
   they must ensure that the courier company register the bid submitted in the register availed on the tender box.



		<ul> <li>Service providers must ensure that they mark their proposals and USB and put them in one envelope, and the USB must contain the same information per proposal for which the Authority does not do cross reference.</li> <li>Bidders must hold their bid validity for a period of 120 days.</li> <li>Cut-off date and time for queries to be sent no later than 21<sup>ST</sup> February 2025 to avoid omission of information that might lead the bid not to be submitted on time.</li> <li>It was emphasised to the bidders that the proposals must be submitted before or by the specified closing date and time (27 February 2025, PSiRA Head Office @11:00).</li> </ul>
		<ul> <li>Bidders must use the designated email address for all enquiries, bids@psira.co.za.</li> <li>E-mail submissions will not be accepted.</li> </ul>
5.	Closure	The Chairperson adjourned the meeting at 10:00.